

ASECAP DAYS



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WHY IS FREE FLOW IMPLEMENTATION A COMPLEX TOPIC

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How creative
can you be to
avoid paying a
25 cents toll?



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Trusted advisors in tolling
and mobility



Previous Free Flow implementations around the world show that there are real benefits



Increase safety on the toll facility



Less CO2 emissions
(up to 35%)



Travel time reduction
(up to 25%)

Previous Free Flow implementations around the world show that there are real benefits



Increase network capacity (up to 20%)



Meet client expectations (up to 70%)



Increase brand awareness



NPV > 0

Why is taking so long to shift to Free Flow? The answer is on the fundamentals

Concessionaires have the right to charge a toll fee when customers use the asset

Concessionaires need to ensure that the revenue is maximized

Boom gate is a natural mechanism to minimize leakage

And gets even more complex

Existing Lenders

Risk profile

Leakage

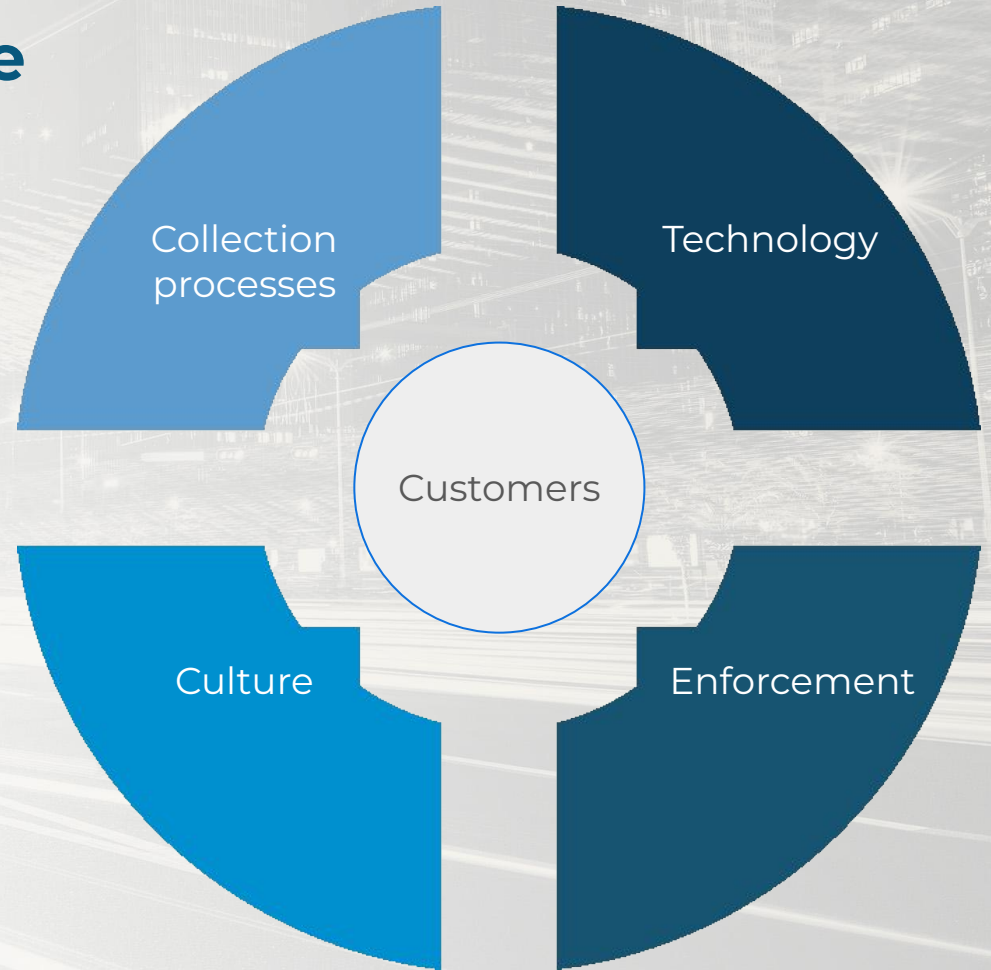
Existing concessions contracts

GDPR

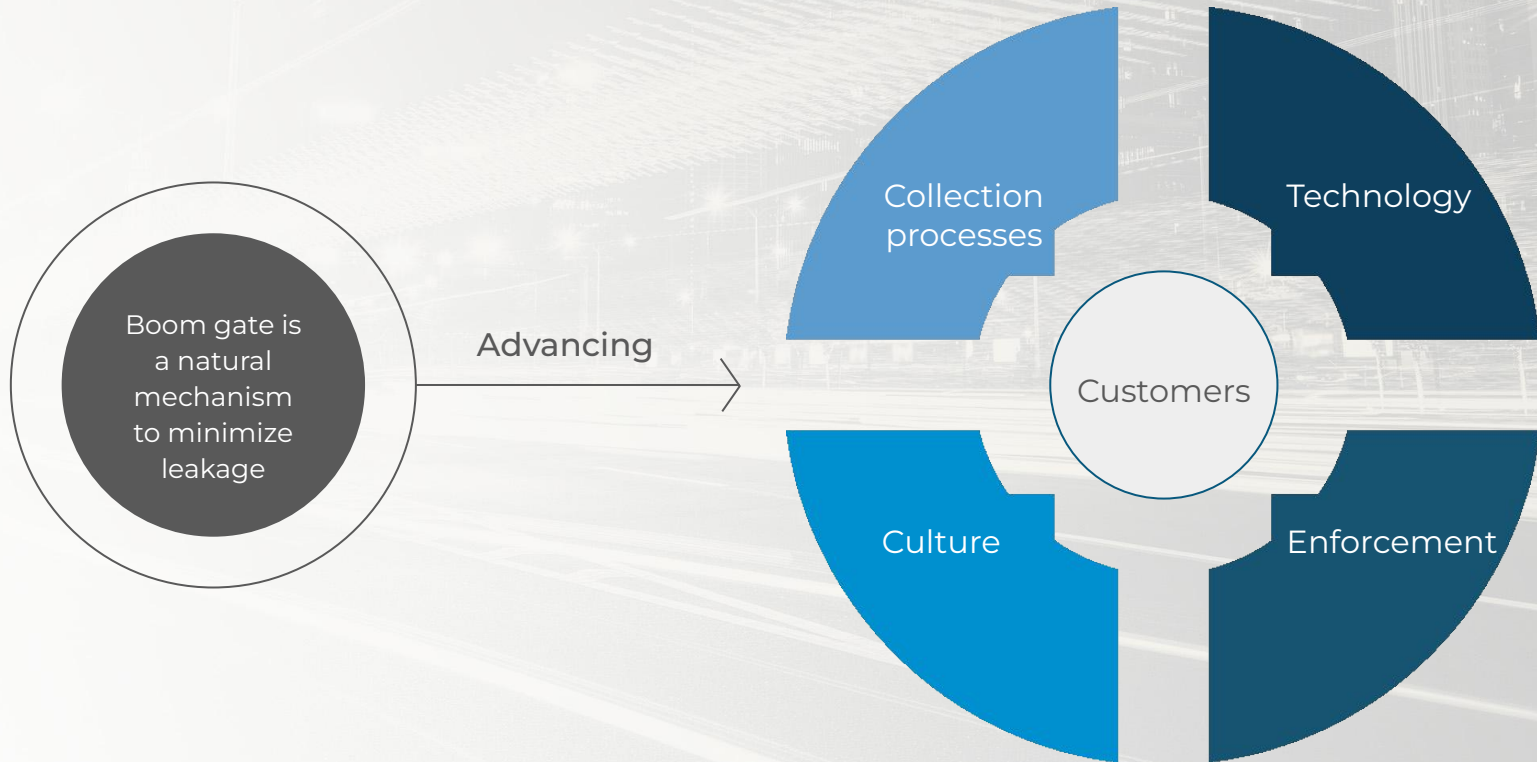
Enforcement

Culture

The decision to remove the boom gate will require a holistic approach to Tolling



The alternative control mechanisms, if correctly implemented will minimize leakage



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