

**ASECAP DAYS**



**MILANO 2024**

## Navigating through the Technology Hype

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**VIAPLUS**  
by VINCI HIGHWAYS



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# HYPE OVERVIEW

## Pace of Digitalisation

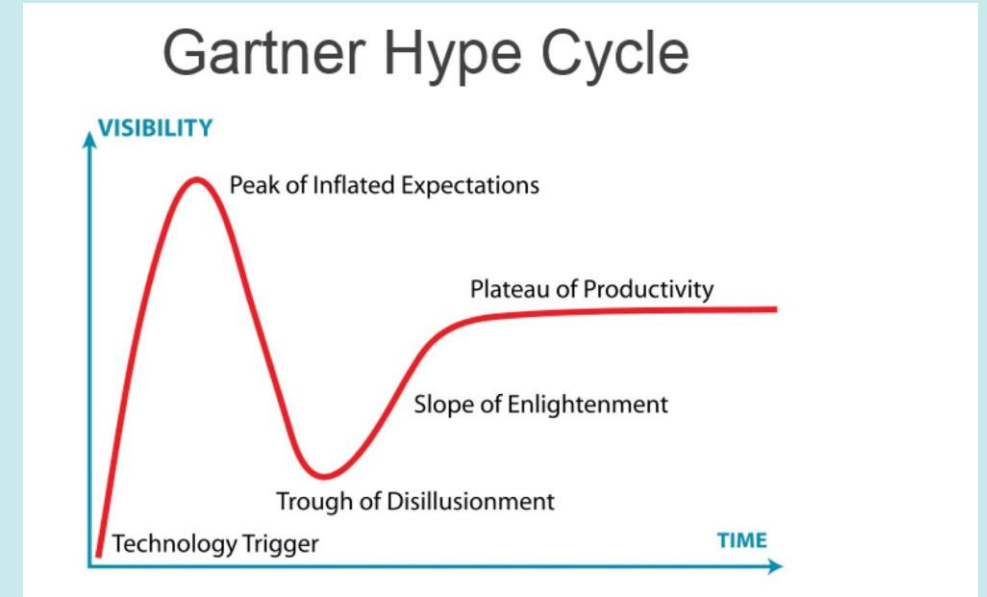
- EU advancing towards a Digital Transport Network (DTN)
  - Well-interconnected, interoperable and efficiently managed transport system that improves safety, security and environmental performance of the transport sector.
- Underpinned by Emerging Digital Technologies
  - Rapid pace of change
- Accompanied by a bombardment of much hype
- How do you navigate through all the Hype?
  - And make informed decisions that provide real solutions for your real needs.



# HYPE OVERVIEW

## Pace of Digitalisation

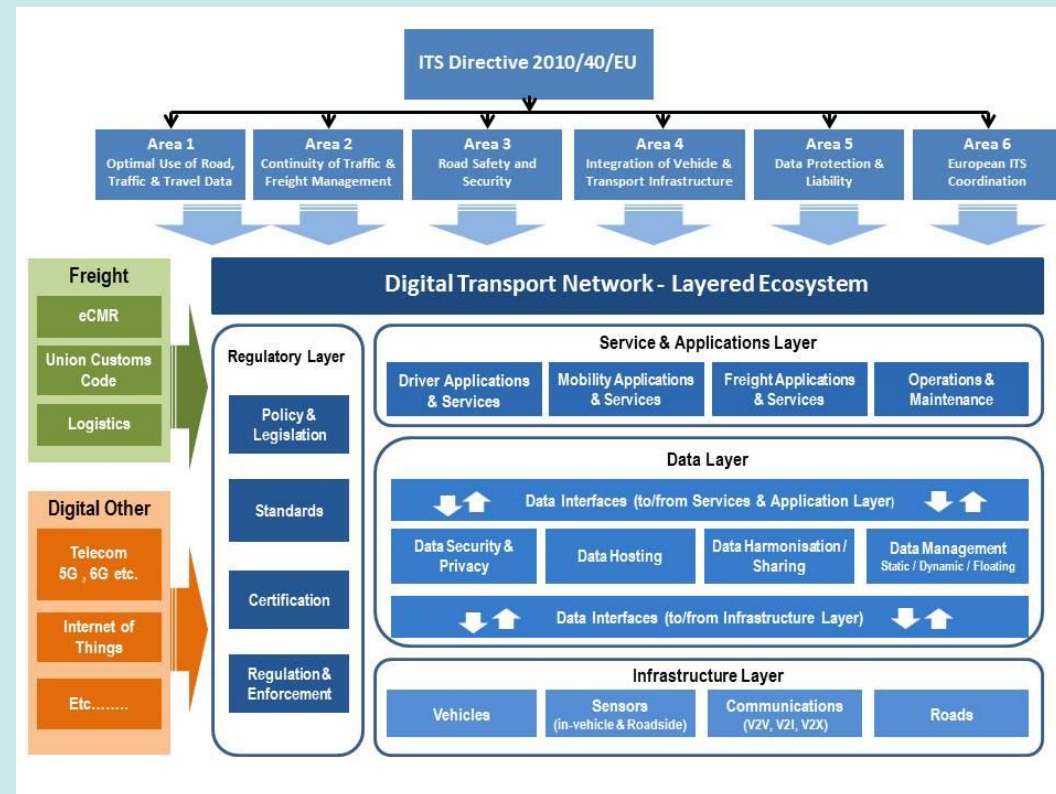
- **Hype is exaggerated, excessive publicity or advertising**
  - American term originated in early 1930s
  - Partially taken from an abbreviation of hyperbole (derived from the Greek, meaning “extravagant exaggeration”)
  - but also derived from 1920s slang where hype meant "to swindle by overcharging or short-changing".
- Gartner originated the Hype Cycle Methodology in 1995
  - and described it as being based on an observation they were seeing with technology ...
    - a lot of enthusiasm and over expectation — and then a trough of disillusionment when people realize that these things are harder than we thought they'd be. There's a backlash until somebody gets it right, and then mass adoption.
- When faced with Hype, ask yourself:
  - Are you able to spot the truth from the sales pitch?
  - Where does it sit on the hype cycle?



# HYPE OVERVIEW

## Pace of Digitalisation

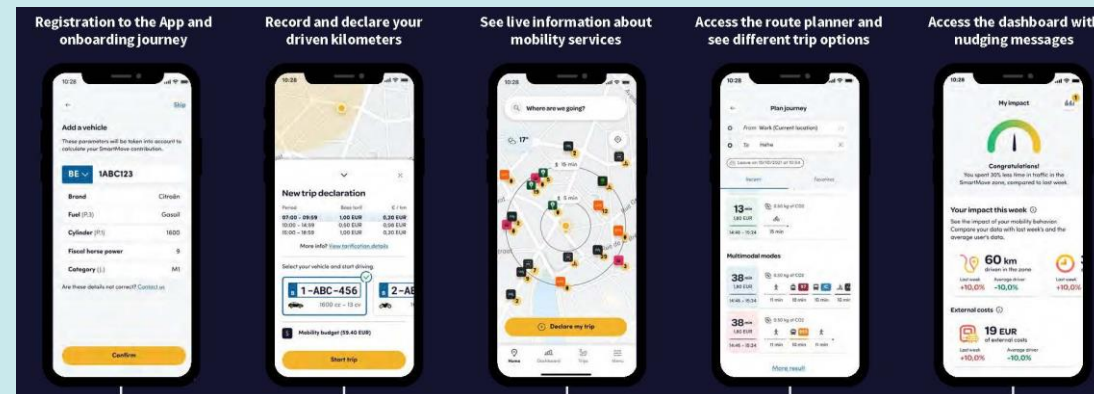
- 2010 ITS Directive kickstarted the DTN process
  - Aims of standardisation, harmonisation and interoperability across digital products, systems and services.
- In parallel with other initiatives, laid the DTN foundations
  - Significant progress in developing the layered DTN ecosystem
  - Shift to innovative and digital-based solutions to maximise efficiency, interconnectivity, scalability and adaptability.
- Emerging Digital Technologies
  - Rapid evolution of existing technologies and constant emergence of new technologies
- Convergence of business sectors (ITS, Telecom, OEM, Logistics etc.), All with different cultures and objectives
- Confusion can be caused by misunderstanding of where stakeholders are coming from
  - Sometimes Hype is deployed as a tactic to ensure their voice is heard



# HYPE OVERVIEW

## Mobility as a Service

- Original MaaS Concept - Entrepreneurial
  - Customers will swap the cost of car ownership for mobility packages suited to their needs
    - Mobility to imitate business models of utility service providers.
- Evolving MaaS Concept – Public Transit Orientated
  - MaaS hype enabled public authorities to justify funding requests for Public Transport and Active Travel initiatives
- MaaS also integrated into wider Digital toolkits
  - Data Management / Demand Management etc.
- Focus on Use Cases
  - SmartMove Pilot, Brussels
    - Objectives are to steer mobility flows, gather data, and manage congested areas
    - Apply behavioral science techniques to nudge users towards modal shift and / or off-peak travel



# HYPE OVERVIEW

## Connected and Autonomous Vehicles

- Multiple Definitions for merging of Separate Concepts (CCAM, CART, CAD, CAV, CASE, C-ITS, V2V, V2X)
- Connected Vehicles focused on Cooperative ITS (C-ITS)
- C-ROADS, the EU C- ITS Deployment Platform, adopts a Use Case Focus
  - Established in 2014, Deployment roadmap and strategy identified two lists:
    - “Day 1” C-ITS services comprising of technologically-mature and highly-beneficial C-ITS services that could be deployed quickly.
    - “Day 1.5” C-ITS services comprising of services for which full specifications or standards might not be completely ready for large scale deployment from 2019, even though they are generally mature.
- Focus on piloting Use Cases brings clarity on benefits and identifies which services deliver Real Solutions for Real Needs.



Day 1 C-ITS services list
<p><b>Hazardous location notifications:</b></p> <ul style="list-style-type: none"> <li>• Slow or stationary vehicle(s) &amp; traffic ahead warning;</li> <li>• Road works warning;</li> <li>• Weather conditions;</li> <li>• Emergency brake light;</li> <li>• Emergency vehicle approaching;</li> <li>• Other hazards.</li> </ul> <p><b>Signage applications:</b></p> <ul style="list-style-type: none"> <li>• In-vehicle signage;</li> <li>• In-vehicle speed limits;</li> <li>• Signal violation / intersection safety;</li> <li>• Traffic signal priority request by designated vehicles;</li> <li>• Green light optimal speed advisory;</li> <li>• Probe vehicle data;</li> <li>• Shockwave damping (falls under European Telecommunication Standards Institute (ETSI) category "local hazard warning").</li> </ul>
Day 1.5 C-ITS services list
<ul style="list-style-type: none"> <li>• Information on fuelling &amp; charging stations for alternative fuel vehicles;</li> <li>• Vulnerable road user protection;</li> <li>• On street parking management &amp; information;</li> <li>• Off street parking information;</li> <li>• Park &amp; ride information;</li> <li>• Connected &amp; cooperative navigation into and out of the city (first and last mile, parking, route advice, coordinated traffic lights);</li> <li>• Traffic information &amp; smart routing.</li> </ul>

# HYPE OVERVIEW

## Connected and Autonomous Vehicles

- CCAM Partnership focusses on Autonomous Vehicles
  - Public-private partnership and EU fund numerous CCAM projects under Horizon Europe framework
  - Major focus on CAVS and their interaction with the wider mobility network
  - Addressing major questions concerning IP ownership and data ownership
  - Major progress across multiple fronts
- Use Case Focus
  - Level 2 (Partial Automation already deployed)
  - Advanced pilot schemes utilising autonomous shuttles to deliver demand responsive transport (DRT) in rural areas
- Focus on Use Cases brings clarity on benefits and identifies Real Solutions for Real Needs.



### Levels of vehicle automation (defined as per SAE J3016)

Human Driver Monitors the Driving Environment:	Automated Driving System monitors Driving Environment:
0 - No Automation	3 - Conditional Automation
1 - Driver Assistance	4 - High Automation
2 - Partial Automation	5 - Full Automation

# HYPE OVERVIEW

## Artificial Intelligence

- AI is today's most-hyped technology
  - Artificial Intelligence (AI) is the ability of machines to perform tasks that typically require human intelligence i.e., can reason, learn, and make decisions based on input data.
  - Machine Learning (ML) is not AI
    - Subset of AI involving algorithms that learn from data i.e., build predictive models, classify data, and recognize patterns.
- AI is still on the 'Peak of Inflated Expectations' slope
  - Undoubted potential but use cases still to be proven
    - Is ChatGPT really that useful?
  - Lots of misinformation e.g., Autonomous Cars are AI Cars!
    - Autonomous Vehicles use Machine Learning to improve sensor accuracy and performance. Decision making is directly programmed i.e., automated
- Developments do need to be closely monitored but treated with caution for now.



**And remember that  
within every lie, there is  
a truth hidden. Know the  
truth to defeat the lie.**



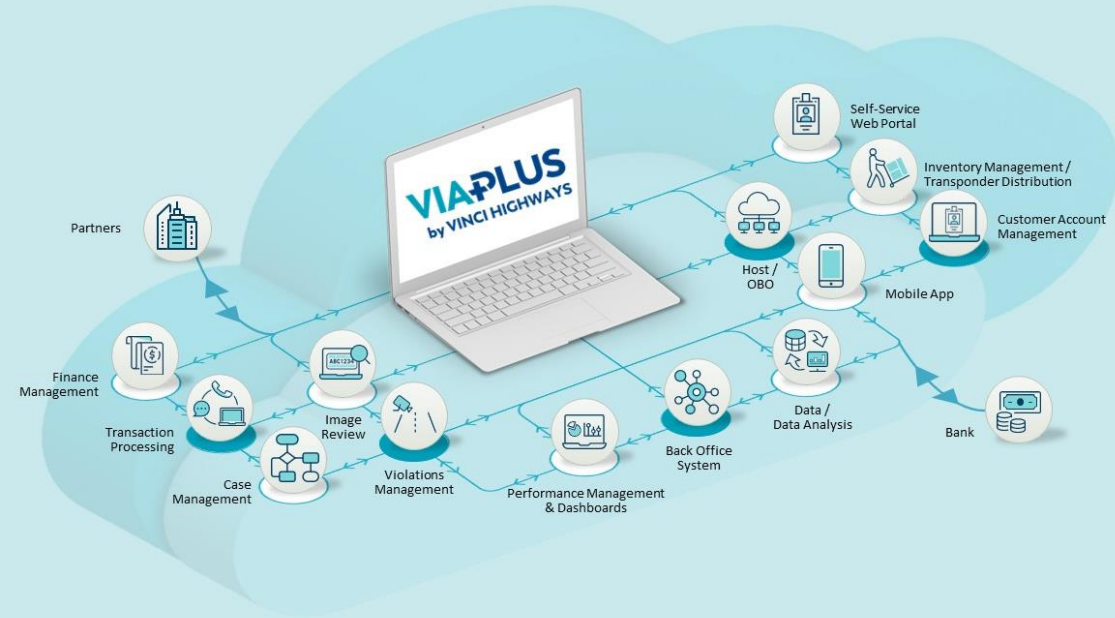
**T.A. Miles**



# NAVIGATING THE HYPE

## Our Approach

- ViaPlus is a global mobility company
  - specializing in revenue and services management solutions and operations for the transportation industry.
  - We process billions of transactions for our global client base.
- We keep 'our finger on the pulse' through continuous R&D investment.
- Our checklist to navigate technology hype:
  - **What** exactly is it? – translate gobbledegook into our language.
  - **When** is it needed? – where is it on the hype cycle?
  - **How** do we integrate it? – which 'cogs' need to be modified?
  - **Why** should we focus on this? – is there a real need?
- The 'Why' is the most important question
  - Do Use Cases provide *Real Solutions for Real Needs?*



- The ViaPlus Back Office System, Alpha™
  - Accurate, reliable and robust front end, powered by precision engineering with multiple cogs synchronized in the back end.



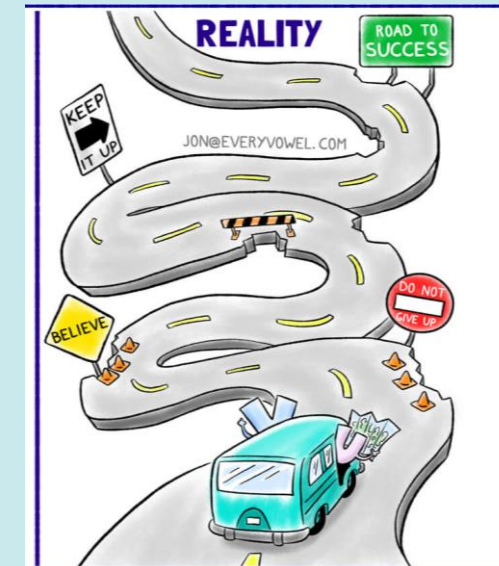
# NAVIGATING THE HYPE

## Your Approach?

- Keeping 'your finger on the pulse' is not easy
  - Requires expertise, experience and above all, time.
- Questions you should ask:
  - **What**
    - ❖ translate sales pitches into your language.
    - ❖ Understand the objectives of whoever is pitching to you
  - **When**
    - ❖ Is it a near-, mid- or long-term development?
    - ❖ will there be evidence of viability?
  - **How**
    - ❖ Can it be deployed into your operations
  - **Why**
    - ❖ Is there a Business Case?
- Do **Use Cases** provide Real Solutions for **YOUR** Real Needs?



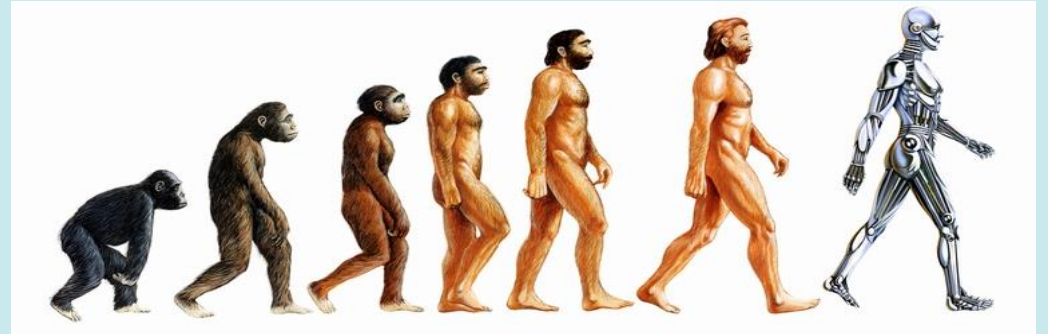
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# NAVIGATING TECHNOLOGY HYPE

## Summary

- Keeping a ‘finger on the pulse’ is not easy
- Ask the right questions at the right time
- Develop the wisdom to know the difference between hype and reality
- Understand objectives from both sides
- Focus on Use Cases
- Does it provide a Real Solution for **YOUR** Real Needs?



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# THANK YOU

**GRAZIE**

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