

44<sup>TH</sup> ASECAP STUDY & INFORMATION DAYS 2016 The Path Towards an Integrated And Sustainable Mobility in Europe

Intercontinental Hotel 23-25 May 2016

www.asecapdays.con









Organized by

Index

**01/** Portugal a Reference Country

02/ Ascendi Overview

**03/** Enforcement

**04/** Mobile Enforcement Teams

05/ Challenges Ahead



#### **01/** Portugal a Reference Country

#### In famous people:



Cristiano Ronaldo Real Madrid



José Mourinho

#### In tourism:



#### Algarve



Porto / Port Wine and cellars



#### **01/** Portugal a Reference Country

#### In road sector:



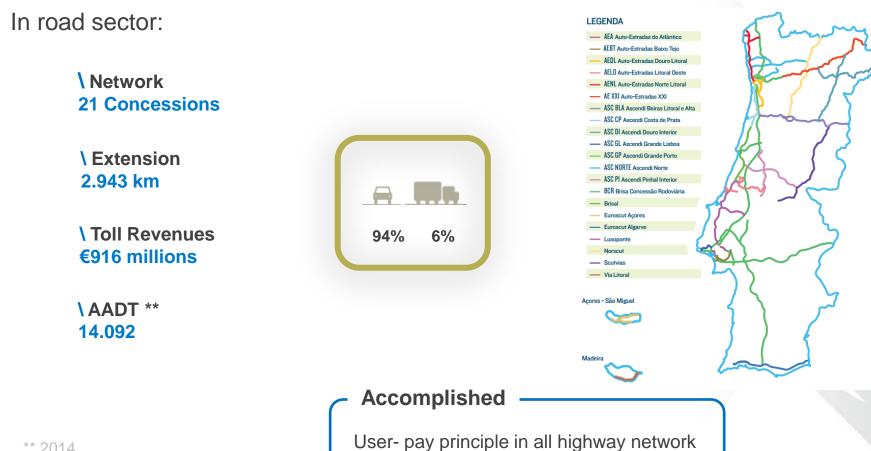
Indicator	Value	Rank/140
2.02 Quality of roads	6,2	4
Accomplished		
Electronic Tolling in Portugal since April 1991		





The Global Competitiveness Report 501

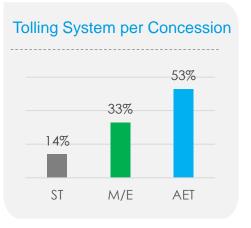
#### 01/ Portugal a Reference Country



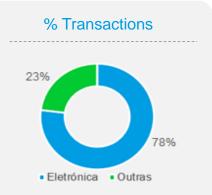
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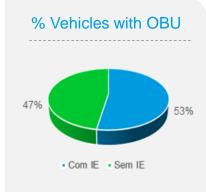
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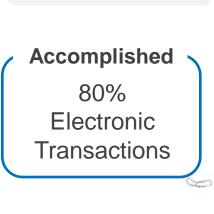
#### **01/** Portugal a Reference Country











Plazas / Charging Points

172

Man Plazas

216

AET / MLFF





02/ Ascendi Overview

ASCENDI GROUP In the World

Around \$850 M. assets under management

Over 3.000 km of motorways and roads, including 1.300 km operated solely by Ascendi Equity stakes in 15 Concessionaires

#### **Sustained activity**

in Portugal, Spain, Mexico, Brazil and Mozambique







**Service provider** for toll collection operations;

Manages in Portugal a network of more than 600km of tolled motorways equipped with All Electronic Systems (AET) based on Multi-Lane-Free-Flow (MLFF);

6 operations and **130 charging points** in full operation.

Largest European private operator of AET systems collecting all types of vehicles as a service.

Ascendi O&M



#### Ascendi O&M AET Operations



#### **03/** Enforcement

Universal user pay-principle implemented in all highways;

50% of the Portuguese concessions use AET (MLFF);

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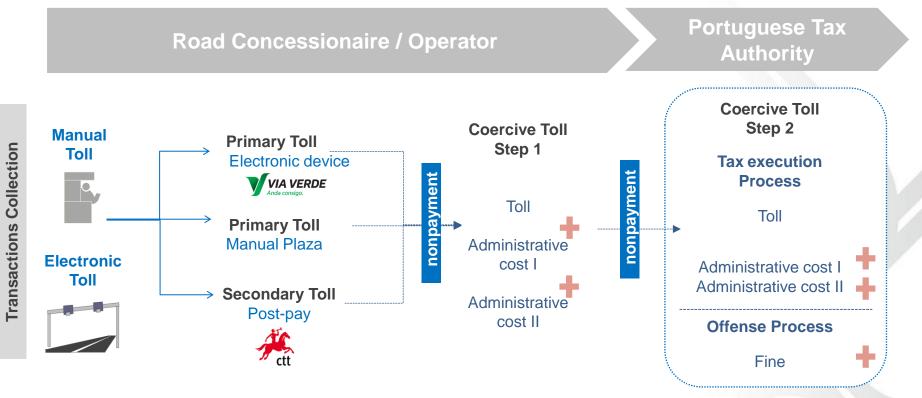
More than 50% of all Portuguese vehicles are equipped with a OBU;

80% of all transactions are electronic.

The AET Systems raised concerns related to toll enforced collection;
The ability to accomplish high collection rates without revenue leakage.



#### **03/** Enforcement



Foreign drivers are still a problem

#### 03/ Enforcement

Teams empowered to impound user's vehicles documents and charge open debts Everyday operation

From 06AM to 10PM

Stand alone operations (teams of 2)

Operations with Road Police and special support to Portuguese Road Authority.

To support teams and increase their efficiency,

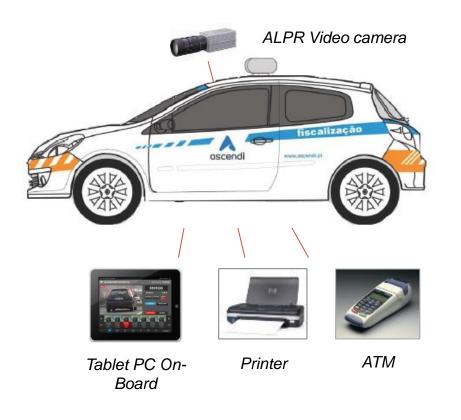
Ascendi O&M developed new technology ensuring:

True mobility

Automatic identification of vehicles with unpaid tolls.



#### **04/** Mobile Enforcement Teams (MET)







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#### Awarded

# Best technological and business value projects

Embedded Technology for Mobile Enforcement Teams – Portugal CIO Awards 2013

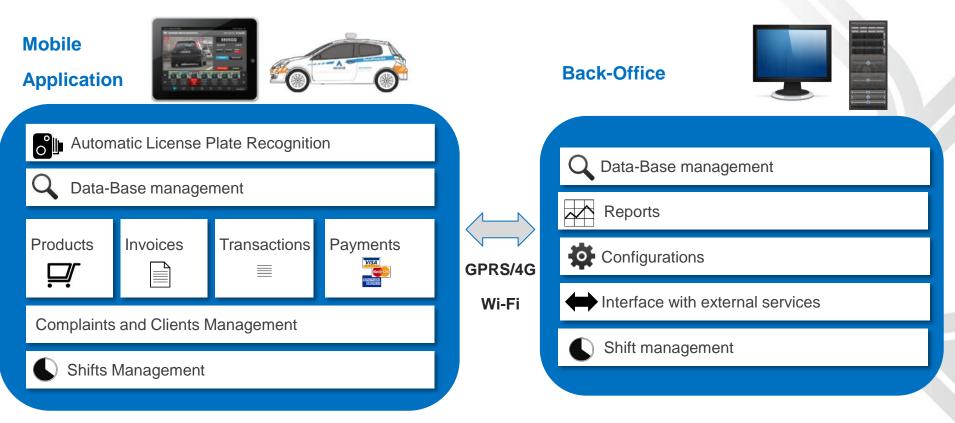


#### 04/ Mobile Enforcement Teams

Mobile enforcement system **supports all activities and process of the MET**, namely the identification of the vehicles (ALPR and manual), payments and on-demand invoices, supports basic CRM and shifts management with geo-fencing.

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# Performance Indicators

04/ Mobile Enforcement Teams

2012 2013 2014 2015 — Revenues — OPEX

Products

18% Toll Products82% Notifications

## Clients

2013

2014

–Kms —Clients

2015

2012

58% Nationals 42% Foreigners





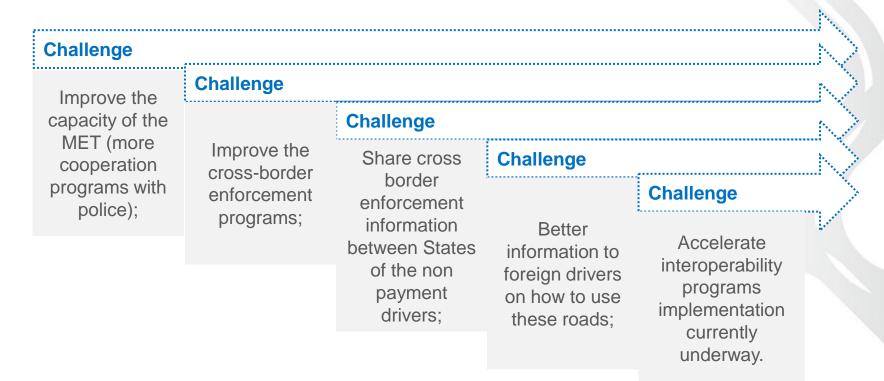
#### 05/ Challenges Ahead

MET are an effective tool to **enforce and moralize the AET System**, for Portuguese and Foreign drivers.

The operational results of the MET are experiencing constant growing in recent years.

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# **Thank You**

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